

The Long Hauler™

The Latest News from J&J Truck Bodies & Trailers • Volume XII • Issue 2 2011

A Letter from the VP of Sales



We are happy to report that our first quarter at J&J Truck Bodies & Trailers was extremely busy and productive. Many of our best customers are also faring well as the industry turns upward, and we're proud that they continue to turn to J&J for new orders. We've also benefitted from many new customer orders this year, and we continued to reach out to prospective partners at the Spring trade shows, showcasing our full line of dump bodies, trailers and tankers.

The Marcellus Midstream conference in Pittsburgh was well attended and gave us the opportunity to show our customers the products we are producing to help them grow their profits in Marcellus shale region. These included our tankers, oilfield trailers, winch trucks, and mobile fracturing units.

J&J dump bodies were featured at the ConExpo Show in Las Vegas and the Mid America Show in Louisville. Our popular Lightweight Crossmemberless (LWC) steel body was mounted on CAT's new CT660 on-highway truck which was unveiled at a special customer and press event the first evening of the show. We also had steel dump bodies featured at Western Star and Mack's booths. At Mid America, we had a polished aluminum Material Hauler (MH) dump body in Western Star's booth which was mounted on their new 4700 class 8 chassis. We are excited to partner with these OEMs as they develop and introduce new vocational trucks to the market. Look inside for pictures of these demo units and other projects we've been working on. On behalf of everyone at J&J Truck Bodies & Trailers, we appreciate your business, loyalty, and support.

Sincerely,

Gerald (Jerry) Johnson / Vice President Sales



J&J Truck Bodies & Trailers is a division of Somerset Welding & Steel.

PVT Pressure Vacuum Tank

Update on the Super Giant Gas Field



The J&J tanker is mounted on a Mack chassis provided by W.W. Engine, Somerset, Pa.

The Pennsylvania Department of Environmental Protection reports that the number of drilled wells in the Marcellus Shale has been increasing rapidly. In 2007, only 27 Marcellus Shale wells were drilled in the state, however, in 2010 the number of wells drilled had risen to 1386. Many of these wells will yield millions of cubic feet of natural gas per day in their first year.

Pressure vacuum tank trucks play an important part in the drilling process, hauling brine water to and from drill sites. J&J has responded to this need by providing tankers that offer superior design and welding construction that enhance operational ease and safety, environmental containment, and provide a long service life.

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From the Show Floor: VIEWS FROM FIRST QUARTER TRADE SHOWS



CONEXPO / LAS VEGAS

CAT's new CT-660 on-highway truck featured a J&J Lightweight Crossmemberless (LWC) steel dump body and was unveiled at a special event hosted by Caterpillar at the ConExpo Show.



CONEXPO / LAS VEGAS

Mack's booth featured a J&J Ultra Light (UL) on a Mack chassis at ConExpo.



NTEA / INDIANAPOLIS

J&J's booth at the NTEA Work Truck Show featured two medium-duty dump bodies (MDC).



Mid America / Louisville

Western Star's new 4700 Class 8 chassis featured a J&J polished aluminum Material Hauler (MH).



J&J's booth at the Mid America Show featured 3 dump bodies and 2 tankers.

On The Road with J&J Dump Bodies

MH

Material Hauler

Kirk Martin, owner of Three Springs Trucking, purchased two of these trucks from Hunter Keystone Peterbilt in Lancaster, Pa. The trucks were mounted with J&J's most popular Material Hauler (MH) dump bodies. The trucks will be used to haul coal and asphalt.



This Ultra Light (UL) crossmemberless steel dump body was purchased by a construction company. These dump bodies are extremely versatile and feature the strength and abrasion resistance of HARDOX® steel. It is mounted on a Kenworth chassis.

UL

Ultra Light



MDC

Medium-Duty Chassis

This polished aluminum Medium-Duty Chassis (MDC) dump body was mounted on an International truck and is being used by a landscaping company. It also features tapered polished aluminum diamond plate boards and accessories.



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DYNAHAULER®

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We are excited to announce that we have launched a new web site. It's easy to navigate and loaded with pictures, information, and an up-to-date In-Stock section.

VISIT TODAY!

Fully Loaded. Ready to Work.



The Peterbilt chassis was custom outfitted with heavy-duty equipment and many options making it an ideal all-around workhorse at any job site.

This Auto Crane Titan mechanic service truck is equipped to handle most any repair and service project found at job sites. It is equipped with a 8,400 lb. capacity crane that features power rotation, power boom elevation, power winch and power boom extension to 20 feet and all functions can be controlled from a wireless hand held remote control. The truck also has a 40CFM hydraulic air compressor with a 30 gallon underbody air receiver tank, heavy-duty drawers and shelving systems, workbench bumper, welder, and tarps. A dream service truck for any mechanic working in the field.

The truck was recently completed for one of America's leading sales and service providers of construction, mining, quarrying, farming, and industrial material-handling machinery located in western Pennsylvania. They purchased the Peterbilt chassis from Hunter Truck Sales in Butler, Pa.

New at J&J Truck Equipment

J&J Truck Equipment is an authorized distributor of Minimizer fenders. The company manufactures poly truck fenders, poly toolboxes, custom mud flaps and truck accessories. Minimizer uses durable materials and proprietary processes to build long lasting products that never rust, never fade, and never need painted. Call us when you need Minimizer fenders and mud flaps that will make your truck look better and last longer.



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